

## Message Text

SECRET

PAGE 01 STATE 291393

71

ORIGIN SS-25

INFO OCT-01 ISO-00 SSO-00 /026 R

DRAFTED BY D:RMPOATS

APPROVED BY D:CWROBINSON

S/S: MR. GAMBLE

DESIRED DISTRIBUTION

S, D, E, AND S/S ONLY

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FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN IMMEDIATE

S E C R E T STATE 291393

EXDIS, FOR AMBASSADOR ONLY

E.O. 11652:GDS

TAGS: ENRG, IR

SUBJECT:IRAN RESPONSE TO BILATERAL OIL CONSULTATION

1. ZAHEDI REPORTED TO ACTING SECRETARY ROBINSON THAT THE SHAH WAS INTERESTED IN DISCUSSION OF A FRESH APPROACH TO USG PURCHASE OF IRANIAN OIL FOR U.S. STRATEGIC PETROLEUM RESERVE. ZAHEDI INDICATED THE SHAH UNDERSTOOD THAT THIS WAS TO BE LINKED TO SOME CONCESSION ON THEIR SIDE WITH REGARD TO IRANIAN POSITION IN OPEC PRICE DEBATE NEXT MONTH.

2. ZAHEDI SAID THE SHAH THOUGHT THAT ANY ARRANGEMENT FOR USG OIL PURCHASES SHOULD: (A) BE BASED ON OPEC PRICING AT THE TIME OF DELIVERY WITH PAYMENT 30-60 DAYS AFTER SHIPMENT, (B) PROVIDE FOR 50 PERCENT LIGHT AND 50 PERCENT HEAVY CRUDE, AND (C) INCLUDE THE CONCEPT OF AN EXCHANGE OF IRANIAN OIL FOR U.S. EXPORTS.

3. NO ACTION SHOULD BE TAKEN ON THIS MATTER PENDING  
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PAGE 02 STATE 291393

INSTRUCTIONS. ROBINSON

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT PROCUREMENT, PETROLEUM, DIPLOMATIC DISCUSSIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 NOV 1976  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** SmithRJ  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE291393  
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**Drafter:** RMPOATS  
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**Executive Order:** GS  
**Errors:** n/a  
**Film Number:** D760442-0704  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN SS  
**Original Classification:** SECRET  
**Original Handling Restrictions:** ONLY  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** SECRET  
**Previous Handling Restrictions:** ONLY <MCM 20040526 CORRECTION>; ONLY, EXDIS  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** SmithRJ  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 JUN 2004  
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**Review Exemptions:** n/a  
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**Secure:** OPEN  
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**Subject:** IRAN RESPONSE TO BILATERAL OIL CONSULTATION  
**TAGS:** ENRG, IR, US, OPEC, (ZAHEDI, ARDESHIR)  
**To:** TEHRAN  
**Type:** TE  
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